

Company Profile



Prepared by:
Managing Director
Technical Team
Marketing Team

July, 9th 2025

www.alignteachme.com

Summary

1. Introduction
2. About Aligntech
3. Solutions, Services, & Industries
4. Our Technology Partners
5. Managing Director’s Letter



Introduction



Aligntech International delivers cutting-edge security technologies that seamlessly combine quality and safety. As a value-added distributor of premium security and ELV solutions, we serve a wide range of industries, including airports, oil and gas, city surveillance, data centres, and large-scale infrastructures.

We take pride in our strong network of certified system integrators, equipped with the expertise to meet the diverse needs of all market verticals, ensuring tailored solutions with exceptional performance and reliability.

alignTech
MANAGING SOLUTIONS



About Aligntech



About Us

Trusted for our deep market understanding, expertise, and cutting-edge technologies, Aligntech is a leading regional Value-Added Distributor.
We are committed to excellence in quality, providing the most advanced security technologies to meet evolving market needs and project requirements.

Mission:

To establish Aligntech as a top provider of cutting-edge physical security solutions in the META region.

Vision:

To redefine security and automation with intelligent, end-to-end solutions that empower industries through advanced technology and innovation.

Our Partners:

Genetec, FERMAX, EVTRACK, i-PRO, SAFR, orbility, InteleXVision, ddn, PELCO, STid, IDEMIA, Automatic Systems, Rapiscan systems, DELL, GUNNEBO, PROMISE TECHNOLOGY, sprinx, OODA WORLD

Aligntech’s Values

Innovation:
Continuously evolving to deliver cutting-edge solutions that meet the ever-changing needs of our partners and clients.

Quality:
Upholding the highest standards of excellence, integrity, and professionalism in every aspect of our service.

Customer Focus:
Prioritizing the needs and satisfaction of our clients by delivering tailored solutions and exceptional support.

Efficiency:
Leveraging technology and streamlined processes to deliver consistent results with flexibility and adaptability.

Business Ethics:
Ensuring integrity, transparency, and accountability all through the sales funnel.

Culture Development:
At Aligntech we focus on developing talents that guide and support colleagues, clients, and stakeholders equally.

Market Presence

& Growth Journey

2015

Dubai, UAE

The beginning of our regional presence.

2017

Beirut, Lebanon

Expanded to Beirut, Lebanon, broadening our footprint in MENA region.

2020

Cairo, Egypt

Launched in Cairo, Egypt, further strengthening our market reach.

2022

Riyadh, KSA

Present in Riyadh, Saudi Arabia, tapping into the Kingdom's growing demand.

2025

TAS

Launched **Technical Assistance Services, leveraging our support capabilities.**

10+
Years of Experience

4
Regional Offices

18
Manufactories

400+
Active Partners

SOLUTIONS, SERVICES
& INDUSTRIES WE SERVE

Solutions & Services

Video Surveillance



Access Control



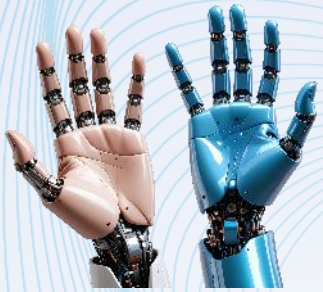
Intercom



Servers & Storage



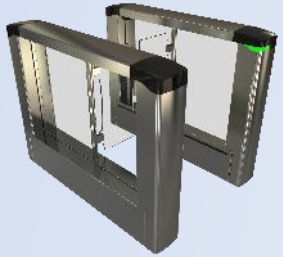
AI Analytics



Parking Management Systems



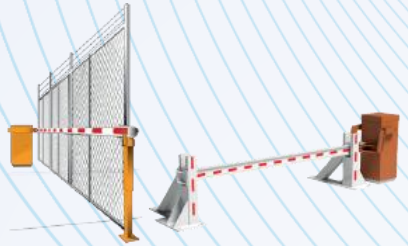
Entrance Control



PSIM



Intrusion & UVS



& more

Our Services

Pre & After
Sales Support

Finance
Support

Design
& Consultation

Supply Chain
Management



TAS

Technical Assistance & Support

Established by Aligntech, TAS provides comprehensive technical assistance and support to our system integrator partners, ensuring excellence at every step.



PROFESSIONAL SERVICE

Specialized on-site or remote support to ensure seamless product implementation and project success.

TECHNICAL SUPPORT

Post-sales assistance & technical guidance to our partners, ensuring seamless operations and exceptional customer satisfaction.

TRAINING

Comprehensive training to SIs & Operators for all projects phases: Installation, Configuration, Operation and Maintenance

Vertical Markets Applications



Residential Security



Commercial Security



Airport Security



City Surveillance



Oil & Gas



Leisure & Entertainment



Retail Security



Large Infrastructure



Data Centers

TECHNOLOGY PARTNERS

Video Surveillance

Genetec

Servers & Storage

Genetec

DELL

ddn

PROMISE TECHNOLOGY

Cameras

i-PRO

PELCO

SAFR

Video Analytics

Genetec

SAFR

IntelexVision SEE BEYOND

sprinx

Visitor Management

EVTRACK

PSIM

Genetec

OODA WORLD

Access Control

Genetec

IDEMIA

STid

SAFR

FERMAX

Physical Security

AUTOMATIC SYSTEMS

GUNNEBO

Intercom

FERMAX

UVSS

Rapiscan systems

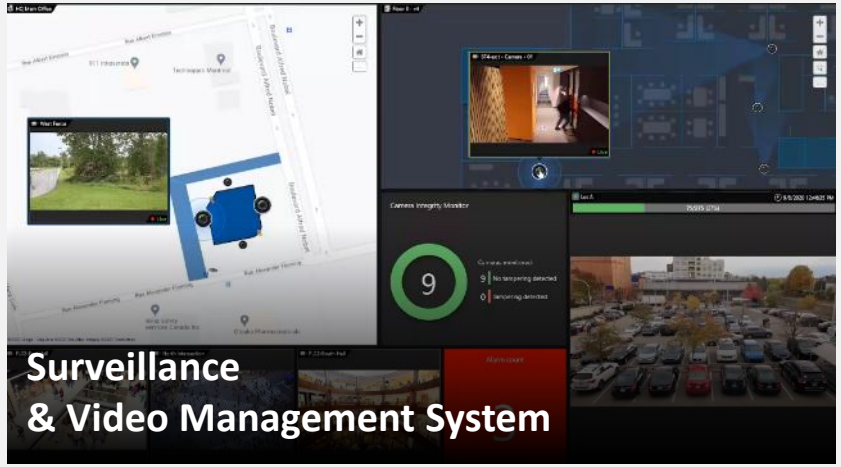
Parking Ticketing System

orbility

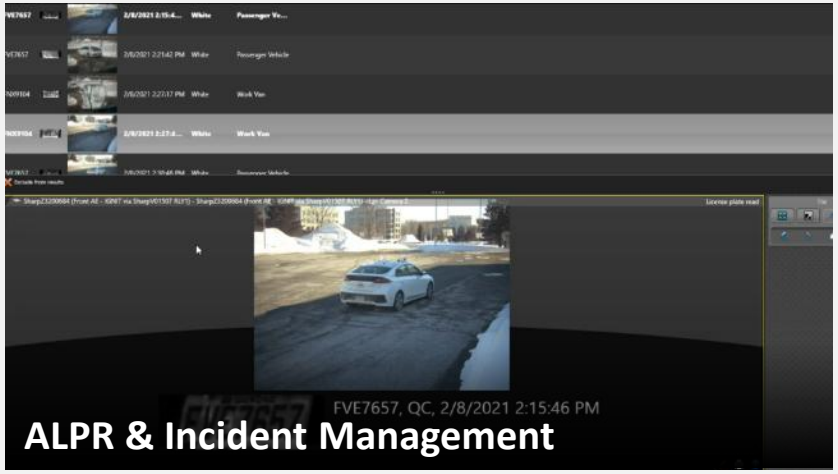
All systems can be integrated and/or unified under one security management system

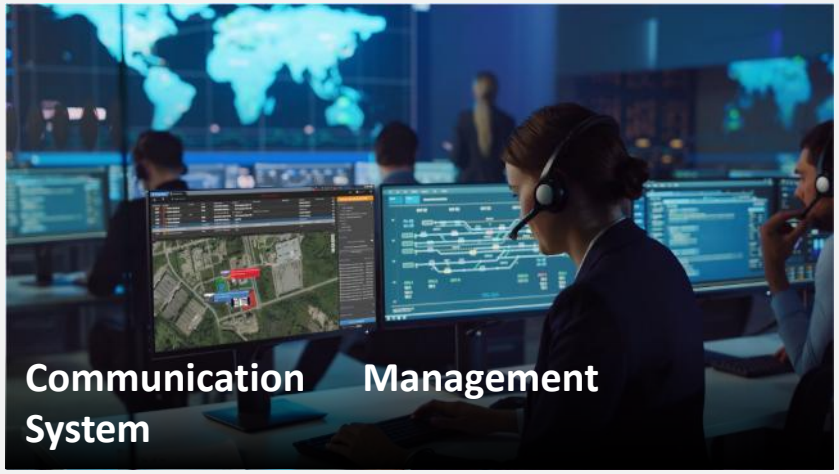
Genetec™

A platform with several core modules augmented through a portfolio of devices, add-ons, and plugins.











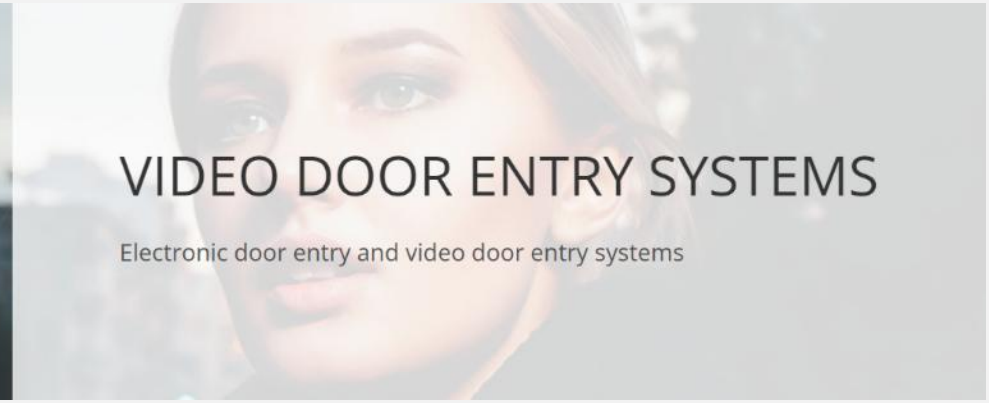
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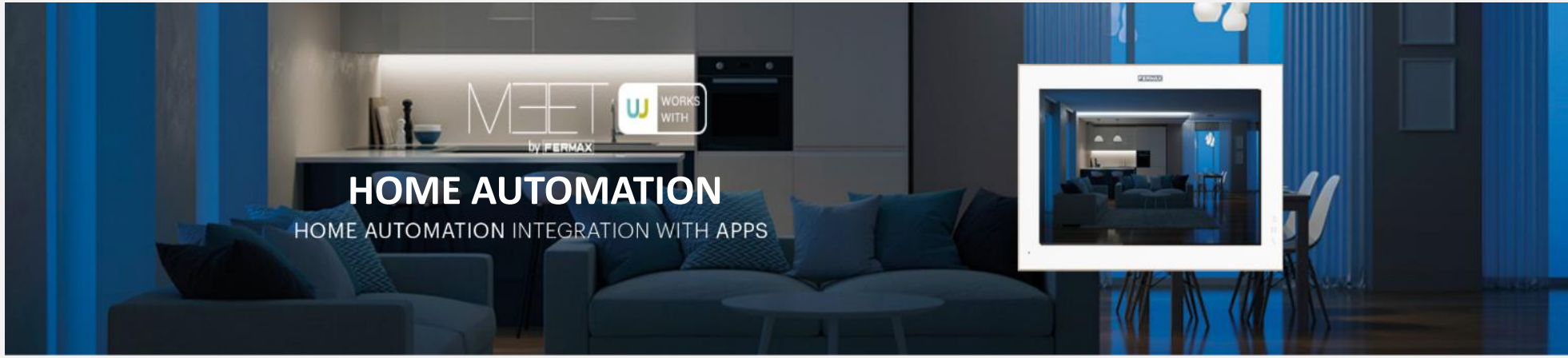
FERMAX

A leading company in systems and solutions for residential communication, home connectivity, security and access control, achieving the desire to connect people and homes with the world.











i-PRO Edge AI Technology

Go Beyond Traditional Analytics with Intelligent Solutions



Open Platform

- Integrates into leading VMS
- Supports technology partner applications
- Provides development support with SDK/API



Cyber Security

- NDAA compliant
- Built-in cyber security features
  FIPS 140-2 level 3 certified secure element
- Pre-installed certificates

PELCO

For more than 60 years, Pelco is committed to manufacturing and delivering a broad range of high-quality video security solutions that make the world a safer place.



PTZ (pan-tilt-zoom) cameras make it possible to monitor large areas with a single camera, offering both wide and close-up views for the details required.



Panoramic cameras provide wide area coverage to detect the activity of people vehicles and wildlife for total situational awareness, as if you were immersed in the scene.





Specialty cameras fully secure mission-critical environments and provide a rugged design required for hazardous conditions while delivering high quality video.



Panoramic cameras provide wide area coverage to detect the activity of people vehicles and wildlife for total situational awareness, as if you were immersed in the scene.

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IntelexVision
SEE BEYOND

REAL-TIME SECURITY AND OPERATIONAL INTELLIGENCE POWERED BY AI VIDEO ANALYTICS

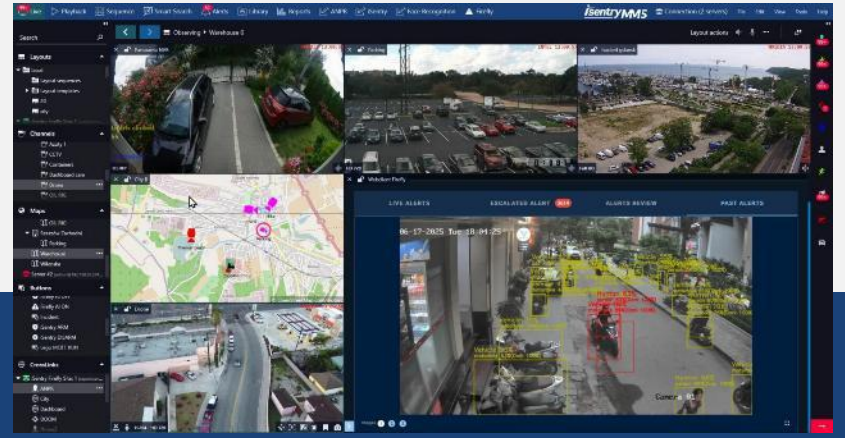
Headquartered in the United Kingdom, IntelexVision delivers a complete, end-to-end solution, enabling effective real-time monitoring of video at scale.
Our analytics autonomously monitor and interpret massive amounts of video footage in an unbiased, using AI to ‘understand’ and learn from any scene, generating critical triggers.



Aurora
Pioneering Generative AI in security industry



ISentry AI Meaningful Real-Time Alerts



iSentry MMS
Unlock the Full Spectrum of Security Data Beyond Video.

Sprinx is an Italian Independent Software Vendor (ISV), specialized in designing and providing video intelligent software platforms able to analyze the mobility of vehicles and people.

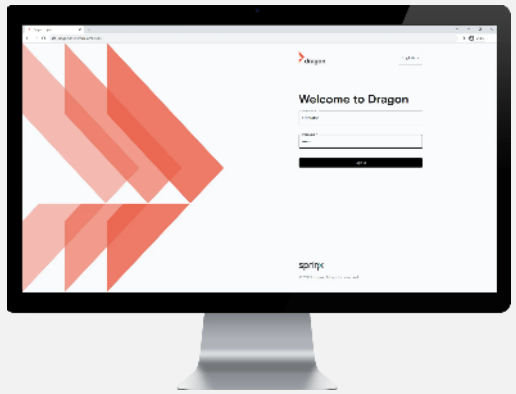
AI VIDEO ANALYTICS FOR VEHICLE AND PEOPLE MOBILITY

multi-camera tracking module



The revolutionary way to fully understand vehicle behavior

dragon



Centralized Management & Visualization platform

traffix.ai

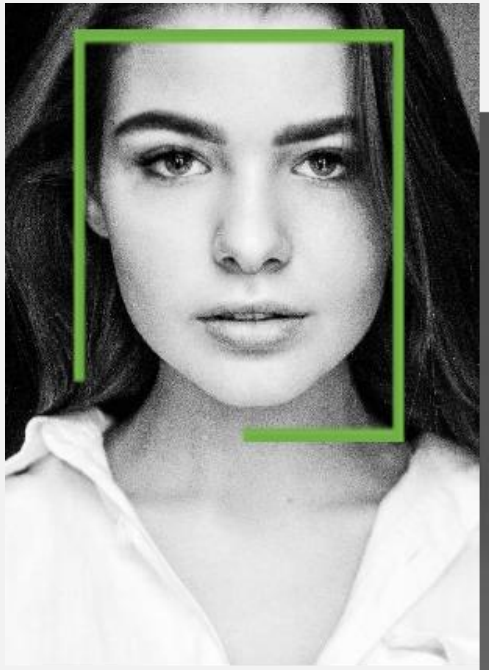


co.exist



SAFR®

SAFR from RealNetworks is a visual intelligence platform specializing in face and person-based computer vision optimized for real-world performance.



NIST-leading live video face recognition



Camera Edge face recognition



Passive Liveness Detection and Analysis



Low bias, trust, and ethics



IDEMIA

IDEMIA has made its' mission to make the world safer through their deep-rooted experience in **biometrics** and **cryptography**. Today, they lead their industries with their cutting-edge expertise. Their technology leadership makes them the partner of choice for hundreds of governments and thousands of enterprises in more than 180 countries, including some of the biggest and most influential brands in the world.

LEADER
IN BIOMETRICS

Payment, Connectivity, Cybersecurity,
Access Control, Justice & Public Safety, Travel



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STid

For over 20 years, we have been inventing and supplying identification products and solutions for High Security physical and logical access control and Automatic Vehicle Identification (AVI).



Atex Environments



High Security Access



Vehicle Access



Hands Free Access

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Get breakthrough efficiency, cyber resiliency, and multi-cloud flexibility with software-driven storage.

PowerMax
Secure and efficient scale-out NAS purpose-built for AI

PowerFlex
Secure and efficient scale-out NAS purpose-built for AI

PowerScale
Secure and efficient scale-out NAS purpose-built for AI

PowerStore
Intelligent all-flash storage for the digital enterprise



Ranked #1 for High-Performance Storage for many years, our advanced data intelligence platforms ensure maximum GPU utilization for the best performance and return on investment possible.

Smarter, Faster, Simpler AI Model Training & HPC

DDN Infinia



The Next-Generation of AI Data Intelligence

DDN IntelliFlash™



Consistent performance that scales for structured AI data

AI400X2 Turbo



DDN's highest-performing, enterprise platform

PROMISE TECHNOLOGY

Promise Technology Inc. is a recognized global leader in the storage industry and the leading developer of high-performance storage solutions.

SANLink 25G
Extreme Bandwidth
Unleashed



2 x Ports 25Gbps

PEGASUS
Mobile High-Performance





SMART BOOST SECURITY BOOST

Vess A8000 Series

Engineered for GPU and IVA applications
Powered by SmartBoost™ Technology
Large Surveillance Networks, Highly Scalable, VMS



VTRAK
Infinity Sharing
Beyond imagination

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EVTRACK





VISITOR MANAGEMENT & ACCESS CONTROL SOLUTION

A unified approach to visitor management and access control, Powerful Integrations for Seamless Access Control and Visitor Management

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AUTOMATIC SYSTEMS

A world leader in the automation of secure entrance control, we have been designing and manufacturing pedestrian, vehicle and passenger access systems for nearly 50 years through our large worldwide business network includes offices and subsidiaries in Belgium, France, Spain, the United Kingdom, The Netherlands, Germany, Canada and the United States.



Pedestrian
Speed Gates, Turnstiles, and Mantraps



Parking
Barrier Gates



Sensitive Sites
Bollards, and Vehicle Gates

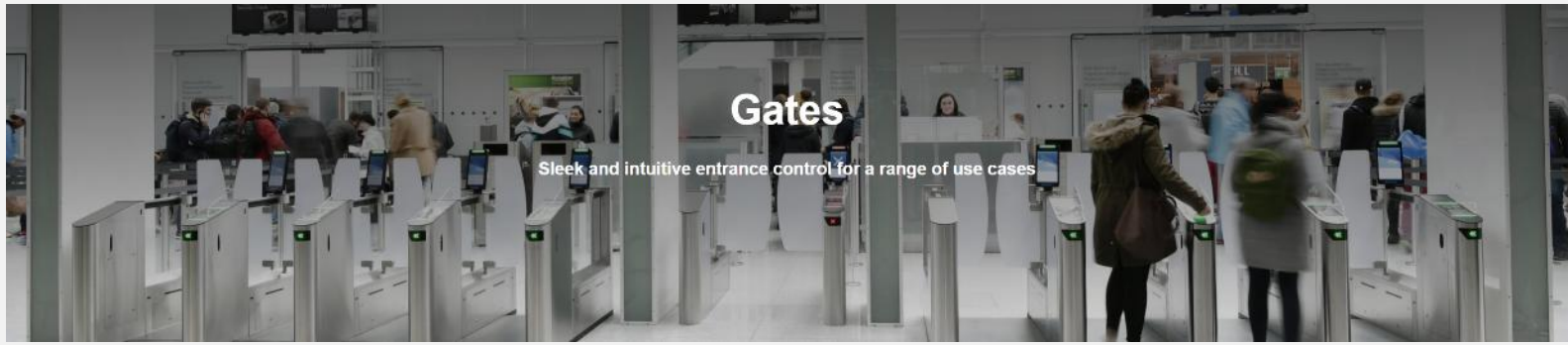


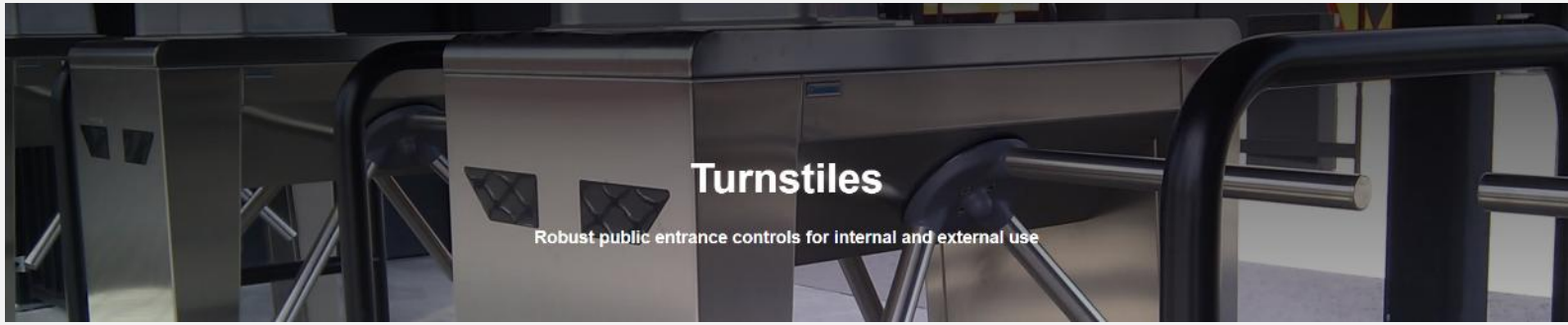
Perimeter Access

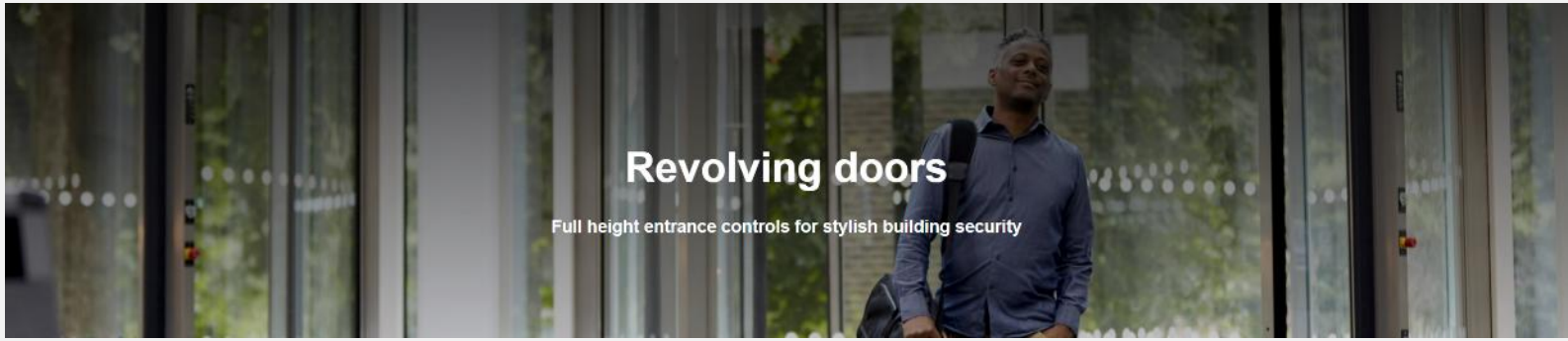
GUNNEBO

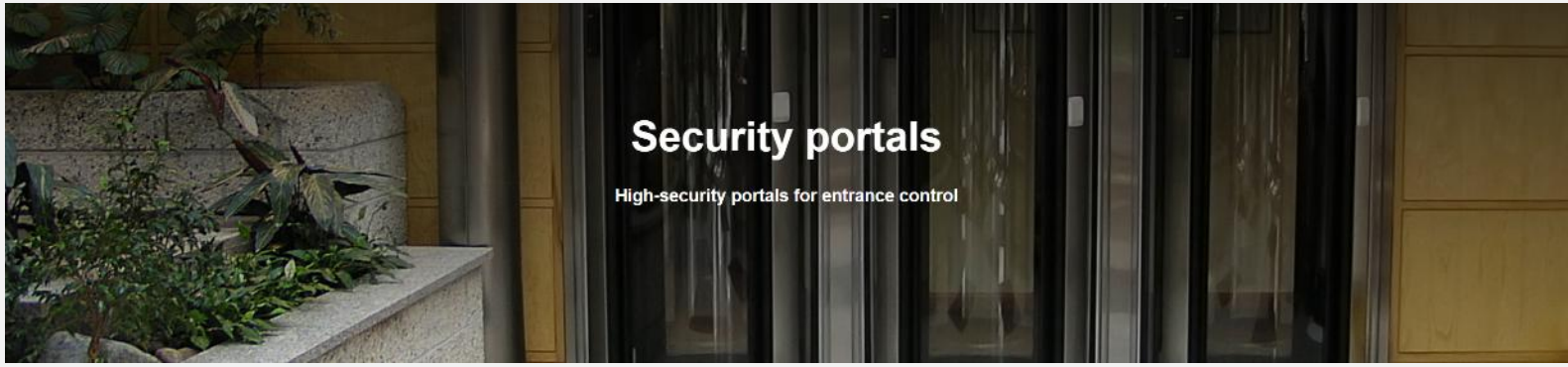
Gunnebo Group is a global leader in security offering innovative products and services to protect and control the flow of people, and to safely secure valuables.

WHEREVER SECURITY MATTERS









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orbility

ORBILITY is the French leader in parking management systems, recognized for the quality of its products and associated services.





Codex

Barcode Tickets

Multipark Web

A web-based monitoring application that provides operators with control and management of parking installations, including single parking management and centralized management of multiple parking locations.

Ticketless

Multipark Ticketless allows access to parking without a ticket, via license plate recognition or mobile.



Rapiscan systems

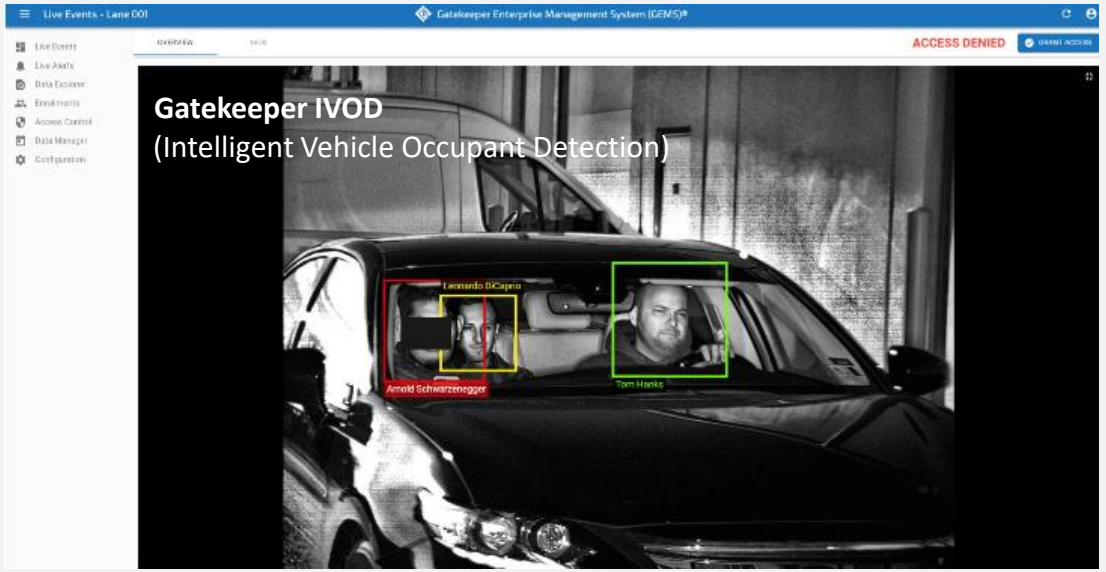
High-resolution imagery, generated with the Gatekeeper® Intelligent Vehicle Undercarriage Scanner (IVUS), establishes the foundation for under-vehicle inspection and real-time Foreign Object Detection (FOD).



Gatekeeper IVCA
(Intelligent Vehicle Classification Analytics)



Gatekeeper ILPA
(Intelligent License Plate Analytics)



Gatekeeper IVOD
(Intelligent Vehicle Occupant Detection)

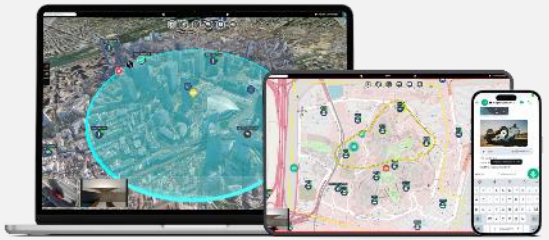
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OODA WORLD

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A NEW ERA OF COMMAND AND CONTROL

OODA ACTIONS



Engineered with operational mindset since initial stage, OODA Actions brings to the market the **new generation of Command & Control solutions** to operate in the digital age.

OODA PSIM



OODA PSIM presents a distinctive **native 3D user interface**, enhancing the ease of adoption of advanced software technology for control room operators.

OODA ANALYTICS



Harnessing the power of immersive graphical interfaces and geospatial mapping, OODA Analytics transcends traditional investigative methods, heralding a new age of efficiency and precision.

OODA AGENZ



OODA Agenz redefines security management, offering unparalleled features and functionalities on the go, all in one single mobile application.

Providing you with
Sustainable Secure Environments

marketing@aligntechme.com
info@aligntechme.com

click

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